



NEW STRATEGIC ALLIANCE BETWEEN ILFORD AND TECCO AIMS TO SOLIDIFY ITS GLOBAL CUSTOMER PROPOSITION

ILFORD Group AG acquires TECCO GmbH to realise its strategic intent of offering leading-edge products, a broad, flexible portfolio and a customer focussed service

Marly, Switzerland, 16th April, 2013 - ILFORD Group AG, the parent company of ILFORD Imaging Switzerland GmbH has acquired German-based TECCO GmbH. In line with its strategic business plan, ILFORD Group AG, identified the need to further strengthen key elements of its offering as it expands its customer base. Responding to the growing market demand for greater flexibility and improved service levels, the company identified TECCO GmbH as a strategic partner. Its reputation for offering a broad product portfolio, flexible converting capability and unparalleled approach to servicing its global customer base, dovetail with the capabilities of ILFORD Imaging.

ILFORD Imaging Switzerland, a highly specialised R&D and coating facility based in Switzerland provides services to a range of customers on a global basis including Original Equipment Manufacturers, private and neutral label customers, and also owns the world-renowned ILFORD brand. Based in Germany, TECCO has excellent product sourcing capabilities, an extensive converting facility that services a range of complementary customers, a solid product portfolio and the TECCO brand, which has an excellent reputation in the imaging market.

Commenting on the acquisition, Paul Willems, CEO of ILFORD Group AG stated: "ILFORD Imaging Switzerland is known for its state-of-the-art product development and as a manufacturer of high quality products. With the company's goal of expanding its customer base, it was important to align our business with a company that specialises in offering a total customer service. TECCO adds an important and strategic dimension to our business that will immediately benefit our customer base today and also in the future."

Markus Frings, Joint Managing Director of TECCO added: "TECCO GmbH is an independent company with a long history of consistently delivering a service level that meets the growing demands of our customers. With the added strength of the ILFORD research & development team and its leading edge manufacturing capabilities, we are now in a position to provide our customers an unrivalled offering in the market." Thomas Dyckerhoff, Joint Managing Director concurred: "The entire TECCO team is convinced that our customers will strongly benefit from this new alliance with ILFORD."

In summary Willems concludes: "Given today's challenging market conditions, it was important to ensure that we put our business in a position of strength and create a customer oriented competitive edge. Both the TECCO and ILFORD brands are very well established in their markets and both will continue to operate individually. Customers will benefit from the strengths the alliance now brings to the market. The combination of the outstanding and complementary capabilities of both companies creates a unique offering in terms of product development, breadth of product portfolio and global customer service levels."





ABOUT ILFORD GROUP AG

ILFORD Group AG, the parent company of ILFORD Imaging Switzerland GmbH, ILFORD Property Switzerland GmbH and TECCO GmbH, is a worldwide leader in the development of coated products for the imaging industry as well as innovative and ground breaking applications outside of this core sector. Utilising proprietary coating technologies, and thanks to its world-class manufacturing, converting, finishing and distribution capabilities, ILFORD Group AG offers a leading product portfolio backed by strong and globally renowned brands. With the Group's dynamic customer service, converting and distribution capabilities, backed by an excellent and customer oriented product development, ILFORD Group AG is ideally positioned as one of the world's premiere providers of coated products.

ABOUT ILFORD

Founded in 1879, ILFORD is a leading player in the development and manufacture of consumables for both inkjet printing and colour photographic processes as well as other coated products. The worldwide businesses include R&D and manufacturing operations in Switzerland, with sales operations in the USA, Belgium and Japan.

ABOUT TECCO

Founded in 1980, TECCO GmbH is a converter and supplier of coated and uncoated media for the proofing, photographic, production & laser markets. With an extensive product range and flexible logistics services for channel and OEM partners, TECCO has been a pioneering force in the industry, winning accolades and setting standards along the way. TECCO is a member of the Royal Photographic Society (RPS) and holds a variety of international certifications for their papers including: Fogra, SWOP, GraCol, Wilhelm Research Institute as well as environmental certifications, FSC and PEFC. TECCO GmbH is owned by ILFORD Group AG and is based in Germany.

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